## Cyvatar Reseller Application Form

*All information will be held in strict confidence and is used solely for the purpose of*

*Evaluation.*

**Company Contact Information**

|  |  |  |  |
| --- | --- | --- | --- |
| Company Legal Name | | | |
| DBA | | Primary Contact: | |
| Business Address | | | |
| City | State | Zip | Phone Number |
| Email Address | Business URL | Business Linked In |  |
| Accounting Contact (Name) | | email | |
| Marketing Contact (Name) | | email | |

**Company Information**

**Years in Business** \_\_\_\_\_\_\_\_\_\_\_

**Business Type** \_\_Corporation \_\_Partnership \_\_Sole Proprietorship

**How would you classify your company? (check all that apply)**

\_\_Reseller \_\_MSP \_\_MSSP \_\_VAR

\_\_Systems Integrator \_\_Consultant \_\_vCISO \_\_Non-Profit

\_\_Developer \_\_Distributor

\_\_Other: \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

**List any vertical markets that you service:**

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**Prior year annual revenue** $ \_\_\_\_\_\_\_\_\_\_\_ **Projected revenue for this year** $ \_\_\_\_\_\_\_\_\_\_\_\_

**Percentage revenue percentage for \_**\_\_\_Hardware \_\_\_\_Software \_\_\_\_Services

**What geographic area does your organization serve?**

\_\_\_\_Local (50 mile radius) \_\_\_\_National

\_\_\_\_Regional (300 mile radius/up to 5 states) \_\_\_\_International

**Total number of employees** \_\_\_\_\_\_\_\_\_

**Apx. number of employees that would sell and service:**

\_\_\_\_Full-time inside sales people \_\_\_\_Outside sales people

\_\_\_\_Full-time pre-sales engineers \_\_\_\_Post-sales engineer

**Indicate below what types of marketing activities your company engages in.**

\_\_Seminars \_\_Newsletters \_\_Trade Shows \_\_Direct Mail \_\_Print advertising

\_\_Other

**Please list software vendors, hardware vendors, consulting firms and/or systems integrators with whom your company has a formal business relationship. Include any existing certificates (i.e. Microsoft solutions Provider Reseller, Cisco certified, Novel Platinum, etc.):**

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**Please list any relevant business relationships and alliances, including anyone you would Reseller with to solve your customer’s end-to-end solution:**

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**Please provide a description of value-added services that your company offers (i.e. reseller of software, network integration, custom development, training, installation):**

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**Please provide a list of any products that you sell that might compete with Cyvatar:**

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You represent and warrant that the statements, and information provided in this application are accurate in all material aspects and is not, whether by omission or otherwise, misleading. You understand and agree to the following:

Completion and return of this Application does not constitute acceptance by Cyvatar of the undersigned as a Reseller. Cyvatar reserves the right, at its sole discretion, to deny approval for any reason. Failure to sign this Application will cause delay in application processing. All applications, approvals, and contracts must be complete and authorized by Cyvatar before you may advertise or ~~represent Cyvatar~~represent Cyvatar as a Cyvatar Reseller. Note that no binding agreement is formed until Cyvatar has approved you as a Reseller. Cyvatar approval shall only be indicated by its written notification to you of acceptance.

By (Signature):

Date:

Print Name: Print Title